

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 01043 060836Z

15

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TO USDOC WASHDC

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UNCLAS KUWAIT 1043

E.O. 11652: N/A

TAGS: BEXP, ECRE, KU

SUBJECT: KUWAIT HOSPITAL PROJECTS: U.S. CONSTRUCTION FIRMS ACTIVE

1. EMBOFF SPOKE WITH KNOWLEDGEABLE MINISTRY PUBLIC WORKS OFFICIAL CONCERNING RELATIVELY LARGE NUMBER HOSPITALS KUWAIT PRESENTLY TENDERING. WITH INCREASED U.S. BUSINESS INTEREST IN MIDDLE EAST AND CONSTRUCTION SLUMP IN U.S., APPEARS U.S. COMPANIES MUCH MORE ACTIVELY SEEKING CONSTRUCTION CONTRACTS HERE. RECENTLY, KUWAIT CENTRAL TENDERS COMMITTEE ASKED INTERESTED COMPANIES TO REGISTER IN ORDER TO BID ON ESTIMATED \$50 MILLION, 520-BED MUBARAK AL-KABIR HOSPITAL. OUT OF THIRTY-FIVE COMPANIES SUBMITTING APPLICATIONS FIFTEEN WERE U.S. FROM THIS LIST KUWAIT WILL PROBABLY PREQUALIFY APPROXIMATELY TWELVE COMPANIES TO BID AND IF NORMAL CIRCUMSTANCES PREVAIL ABOUT HALF OF THOSE PREQUALIFIED WILL ACTUALLY BID.

2. ON OTHER HOSPITAL PROJECTS, TWO OF THREE U.S. COMPANIES DEEMED ELIGIBLE TO BID ON TURN-KEY JAHRA AND FARWANIYYAH PROJECTS. ZACHRY CONSTRUCTION CO. AND JACQUE NORMAN ASSOCIATES HAVE PURCHASED TENDER DOCUMENTS. HOWEVER, IT UNCERTAIN IF EITHER WILL BID. FOR 550 BED FAHAHEEL HOSPITAL, RICH BROS. CONSTRUCTION CO. AND PERINI CONSTRUCTION CO. HAVE PURCHASED TENDER DOCUMENTS. PERINI IS RATED BY THIS MPW OFFICIAL AS HAVING EXCELLENT CHANCE TO WIN TENDER, AND WILL SUBMIT A PROPOSAL. RICH RBOS. APPEARS UNDECIDED.

4. REGISTRATION FOR NEW 540-BED AMIRI HOSPITAL WILL BE ANNOUNCED SOON.
STOLTZFUS

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NNN

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